



SUPPLIER ASSESSMENT REPORT -- Follow Up Audit

Report Number: QIP-ASR134545

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

Company Name : Jiangsu Guotai International Group Huatai Imp. & Exp. Co., Ltd.

江苏国泰国际集团华泰进出口有限公司

Showroom : http://huatai-tools.en.made-in-china.com/

: 16 F, Huachang Oriental Plaza, Renmin Road, Zhangjiagang City, Suzhou, Address

Jiangsu, China

: Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Product

Head.

Follow Up Audit Date	22 Apr., 2013	Expiry Date	21 Apr., 2014
Auditor	Joe Zhou	Reviewed by	Roger Wang

Follow Up Audit is annual review for the company and the Scope:

- 1. General Information
- 2. Foreign Trade Capacity
- 3. Photos

This report is annual follow up audit for the initial audit report: Initial Audit is audited on 06 Apr., 2012 and the Scope:

- 1. General Information
- 2. Foreign Trade Capacity
- 3. Management System and Product Certification
- 4. Production Capacity & Quality Control
- 5. Photos

The initial report is also attached

General Comments:

Jiangsu Guotai International Group Huatai Imp. & Exp. Co., Ltd. is a foreign trader with 141 employees; it was established in 1992, located in 16 F, Huachang Oriental Plaza, Renmin Road, Zhangjiagang City, Suzhou, Jiangsu, China. The offices occupy an area of more than 5,700 square meters. Jiangsu Guotai International Group Huatai Imp. & Exp. Co., Ltd. has successful foreign trading experience in Europe, South America, North America, Australia and others; their foreign trade revenue was around RMB 1,744,990 in year 2012.



Sign for and on behalf of

SGS-CSTC Standards Technical Services Co., Ltd.

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FOLLOW UP AUDIT REPORT

Audited Company	Jiangsu Guotai International Group Huatai Imp. & Exp. Co., Ltd. 江苏国泰国际集团华泰进出口有限公司
Audited Site:	16 F, Huachang Oriental Plaza, Renmin Road, Zhangjiagang City, Suzhou, Jiangsu, China.

Consigner of Assessment	Made-in-China.com		兰董事长一行莅临指导! 国际集例学泰进出口有限公司
Audit Type	Follow up audit	74	
Valid Date	From 22 Apr., 2013 to 21 Apr., 2014	Verify Report	www.sgs.com
Auditor	Joe Zhou	Reviewed by	Roger Wang

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Part A: General Information

Section 1: Company Overview

1.1 Legal Validity			
Does the company have a valid business license?			
Year of established	3 Mar., 1992	Valid Date	Long-term
Registered address	Room Z1501-Z1502, Z1601-Z1602 Road, Yangshe Town, Zhangjiagar		
Actual address	16 F, Huachang Oriental Plaza, Re China.	enmin Road, Zhangj	iiagang City, Suzhou, Jiangsu,
Is the annual review done by local authority (Industrial & Commercial Bureau)?	The business license was reviewed	d in year 2013.	
Registered capital	RMB 50,000,000		
Paid-in capital	RMB 50,000,000		
Name of legal representative	Mr. Ge Yang		
Business scope	Special item: None Normal item: Wholesale and retail trade (except the forbidden project by government); Import and export technology and goods (except the forbidden project by law and government); processing operation and "three to fill a" business; business to sell and re-export trade.		
1.2 Basic Information			
Contact person	Mr. Xiezhong Ding	Email	ding@jsgtht.com
Phone number	0086-512-58696069	Fax number	0086-512-58696937
URL/Web address	www.toolchina.com		
Company type	☐ Manufacturer☐ Combined☐ Group	Company Corporation	
Type of ownership	☐ Limited Company☐ Public C☐ State-Owned☐ Private	• •	eign joint venture olly foreign-owned enterprises
Subsidiary company	No subsidiary company		
Products manufactured / sold scope	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.		
1.3 Company Building Informat	ion		
According to: Land certificate Lease agreement Description: According to: Real estate certificate Description: Comparison: Description: Description: According to: Description: According to: Description: According to: Description: Descript			
The company area 5,704.93 square meters The land occupies square meters. The offices occupy 5,704.93 square meters. The workshops occupy square meters.			

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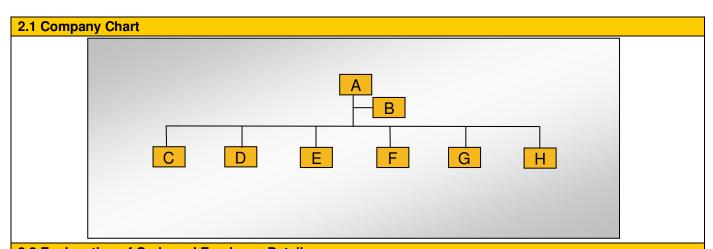
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Section 2: Human Resources



2.2 Explanation of Code and Employee Details Code **Department Number of employees** Α General Manager 1 В 8 Vice General Manager 7 С Administration department D 8 Financial department Ε Purchase department 30 F Foreign trade department 64 G Quality control department 10 Н Yarn department 13 Number in total: 141

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Part B: Foreign Trade Capacity

Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	⊠ Yes □ No
The import and export enterprise code.	3200142155331
The number of foreign trading staff with relevant trading experience.	 ⋈ within 1 year 16 staffs ⋈ 6-10 years 18 staffs ⋈ over 10 years 12 staffs Total 77 staffs
The language freely used by foreign trade staff	
Annual revenue of previous year	Refer to financial report; this revenue was RMB 1,744,997,322 in year 2012.
Annual export revenue of previous year	Refer to financial report; this revenue was RMB 1,744,997,322 in year 2012.
Estimated export revenue for this year.	The company estimated export revenue was RMB 2 billion in year 2013.
Overseas agent / branch	☐ Yes ☐ No
Nearest port	Shanghai Port
Acceptable quotation terms	☑ FOB ☑ CIF ☑ CFR
Acceptable payment terms	□ LC □ T/T □ D/P □ PayPal □ Western Union □ Small-amount payment
Average lead time (Peak Season)	☐ within 15 workday ☐ one month ☐ 2-3 months ☐ 4-6 months ☐ 6-12 months ☐ more time
Average lead time (Off Season)	☐ within 15 workday ☐ one month ☐ 2-3 months ☐ 4-6 months ☐ 6-12 months ☐ more time

Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)			
Market	Main Product	Main client	
	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.	N/A	
South America ■ South America South America	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.	N/A	
	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.	N/A	
☐ Southeast Asia/ Mideast			
☐ Africa			
☐ East Asia (Japan/ South Korea)			
	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.	N/A	
☐ Domestic			
	Electric Pruning Shear, Sparkplug, Grass Trimmer, Trimmer Line, Trimmer Head.	N/A	

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Part D: Photos

Section 1: Photos of Documents

1.1 Photos of Documents **Description: Business License** 法定代表人姓名 注册资本 500 (17/7) 公司类型有限公司 实收资本 经营范围

Description: Property Ownership Certificate



Description: Export License



Description: Property Ownership Certificate



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Section 2: Photos of Company

Description: Company Reception



Description: Showroom



Description: Office



Description: Showroom



-- End of the Follow up Audit Report-

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Initial Audit Report

Audited Company	Jiangsu Guotai International Group Diyi Garment Co., Ltd. 江苏国泰国际集团帝翼服饰有限公司
Audited Site:	#1 Building, Guotai Garment Industrial Park, No. 328 Jingang Rd., Zhangjiagang, China.
Representative of Audited Company:	Mr. Lu / Admin manager

Consigner of Assessment	Made-in-China.com		370
Audit Type	☐ Initial Audit		
	⊠ Re-audit		
Valid Date	From 06 Apr., 2012 to 05 Apr., 2013	Verify Report	www.sgs.com
Auditor	Harvest Wu	Reviewed by	Roger Wang

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Part A: General Information

Section 1: Company Overview

1.1 Legal Validity				
Does the company have a valid business license?		Registration Number	No: 320582000007334	
Year of established	23 Aug., 2000	Valid Date	Long time	
Registered address	No. 328, Jingang Rd., Yangshe To	wn, Zhangjiagang	ı, Jiangsu, China.	
Actual address	#1 Building, Guotai Garment Indus China.	trial Park, No. 328	B Jingang Rd., Zhangjiagang,	
Is the annual review done by local authority (Industrial & Commercial Bureau)?	The business license was reviewed in year 2011			
Registered capital	RMB 12,000,000			
Name of legal representative	Mr. Mingkang Huang			
Business scope	Production textile products and clothing; business supplies supply and marketing industry; operates or agent all kinds of products and technology import & export business (if with relevant government, need license)			
1.2 Basic Information				
Contact person	Ms. Chen	Email	ruby-chen@gtig.com	
Phone number	0086-512-58266720	Fax number	0086-512-58277026	
URL/Web address	www.gtigxf.com			
Company type				
Type of ownership	☐ Limited Company ☐ Public (Company 🗌 Joi	int Venture	
	☐ State-Owned ☐ Private	Owner	holly foreign-owned enterprises	
Subsidiary company	The company belong to Jiangsu Guotai International Group Co., Ltd.			
Products manufactured / sold scope Overcoat, Apparel, Garment, Dress.				
1.3 Company Building Information				
According to: ☐ Land certificate ☐ Lease agreement ☐ Lease agreement				
The land occupies 4,392.80 square meters. The building occupies 7,180.78 square meters.				

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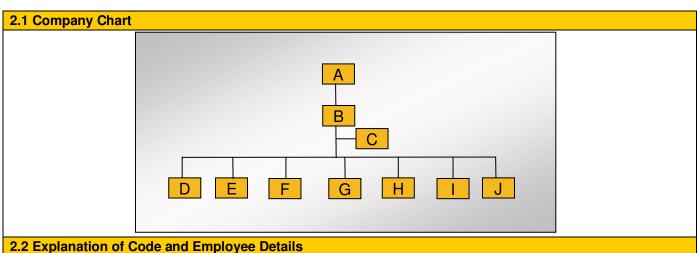
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Section 2: Human Resources



Code	Department	Number of employees
Α	Chairman	1
В	General manager	1
С	Vice general manager	1
D	Technical Dept.	28
Е	Financial Dept.	3
F	Sales Dept.	15
G	Purchase Dept.	5
Н	Production Dept.	207
I	QC Dept.	10
J	Admin Dept.	8
	Number in total:	279

Remark: The number of employees was based on staff list of Mar 2011.

2.3 Key Staff

Title	Full name	Education	Working experience for this trade / total experience
Chairman	Mr. Mingkang Huang	Junior College	Over 30 years

Remark: Above information of key staff was based on interview with company representative.

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Part B: Foreign Trade Capacity

Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid export license?	⊠ Yes □ No
The import and export enterprise code.	3200720655558
The number of foreign trading staff with relevant trading experience.	☐ within 1 year staff ☐ 1-5 years 6 staffs ☐ 5-10 years 1 staff ☐ over 10 years 1 staff ☐ Total 8 staffs
The language freely used by foreign trade staff	☐ English ☐ others(Japanese)
Annual revenue of previous year	Refer to relevant statistics data provided by company; the annual revenue was over RMB 51,902,170.41 in year 2011.
Annual export revenue of previous year	Refer to relevant statistics data provided by company; the annual export revenue was over USD 7.0 million in year 2011.
Estimated export revenue for this year.	Refer to relevant statistics data provided by company; the estimated export revenue was over USD 10 million in this year.
Overseas agent	No
Nearest port	Shanghai port
Acceptable quotation	☑ FOB ☑ CIF
Acceptable payment type	□ LC □ T/T(main)
What is the company's projected average lead time from PO confirmation to production EX works delivery?	About 90~100 workdays

Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)			
Market	Main Product	% of Total Business Volume (last year)	
Europe	Overcoat, Apparel, Garment, Dress.	55%	
Mideast	Overcoat, Apparel, Garment, Dress.	35%	
Others	Overcoat, Apparel, Garment, Dress.	10%	

Remark: Above information of business volume was based on statistic data provided by company.

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Section 3: Supplier Management

3.1 Supplier Management				
Item	Content	Observations /Comments		
1	Does the company establish and implement an effective suppliers' assessment procedure?	 ☐ Have the written procedures and followed records ☐ Have the written procedures but no records ☐ Have relevant records without written procedure ☐ No written procedures or followed records 		
2	Does the company have an updated list of approved suppliers?	 ☐ The approved suppliers list was updated in ☐ Have the written suppliers without approved signature or date. ☐ Provided some suppliers names ☐ No approved suppliers list 		

Section 4: After-sales Service Capacity

4.1 After-sa	4.1 After-sales Service Capacity				
Item	Content	Observations / Comments			
1	Is there a procedure to conduct random product inspection after final packaging in place?	 ☐ Have clear standards and written inspection records ☐ No written standards but had inspection reports ☐ Have the procedures but no inspection records ☐ It's not necessary to carry out the inspection 			
2	Is there a clear procedure for handling customer complaints?	 ☐ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☐ No written procedures or records. 			
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	 ☐ Have the procedures to trace the raw materials. ☐ Can trace main materials ☐ Can trace production date. ☐ Can't trace products 			
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	 ☐ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☐ No written procedures or records. 			

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Part D: Quality Management System and Product Certification

1.1 Quality Management System and Product Certification

Has the company obtained a valid certificate for its quality management system? Such as ISO9001, QC080000 and

ISO9001:2008 Certificate

No: 00111Q24568R2M/3200 Product: Production lounge suit

Issue by: CQC

Is product certification done in terms of selling designation (UL for US, CCC for China, CE for Europe ...) at the company?

- Product certification list? if any
- Sample of product certification, if any (at least one of key products)?
- III) Copy of product certification sample (1-5 key products, if

Test Report:

No: FZ120015

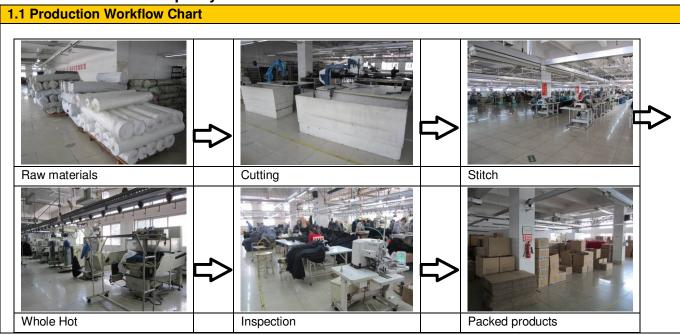
Inspection Date: 10 Jan., 2012

No: 11010167-Z

Standard: EN14362-1:2003

Part E: Production Capacity & Quality Control

Section 1: Production Capacity



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	1.2 Products Situation (Top three Product Categories)				
Product Category	Capacity in Top Month	Average Capacity	Total in 2011		
Description: Overcoat, Apparel, Garment, Dress.	N/A	416,666 sets	500,000 sets		

Remark: The details of manufacture capacity were based on delivery history lists of year 2011.

1.3 Main Facilities				
Picture	Facility name	Brand or Country/Region of origin	Quantity	
	Whole Hot Machine	China	20 sets	
	Stitch Machine	China	200 sets	
	Shrink Machine	China	1 set	
	Inspection Equipment	China	1 set	

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Auto launch equipment	China	2 sets
Glue Equipment	China	3 sets
Nicety Cutting Machine	China	2 sets
Auto Open Pocket Equipment	China	5 sets

Section 2: Production Process Control

2.1 Production Process Control			
Item	Content	Observations /Comments	
1	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	□ Very tidy☑ Normal□ Need to improve□ Very poor	
2	Are the necessary items /documents provided at appropriate location and under control?	 ✓ Work Instructions /procedures ☐ Workmanship standard /acceptance ☐ Golden sample /Approval sample ☐ Product picture ☐ Verbal by workshop director 	

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3	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	☐ Has instructions and uniformly followed☐ Has instruction but no written records☐ Materials checked by storage staff	
4	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	 ☐ Have instructions and uniformly followed ☐ Have instruction but no written records ☐ Finished product checked by packing staff 	
5	What type of inspection is used for finished products?	 ☐ Random inspection ☐ Visual inspection ☐ Function inspection ☐ 100% inspection ☐ Visual inspection ☐ Function inspection 	
6	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	 ☐ Marked and segregated ☐ Segregated but not marked clearly ☑ Not found on site Remark: through on site disposal 	
7	How are the non-conforming units handled?	 ☐ Repaired and re-inspection ☑ Picked out ☐ Used under control ☑ Others 	

Section 3: Company Development / Expansion Plans

3.1 Company Development / Expansion Plans			
Item	Company Development Action(s)	Timeframe	
1	Company plan to join in Canton fair	2012	
2	Company plan to join in HONGKONG FASION Week	May., 2012	
3	Company Plan to join in French FATEX	July., 2012	
4	Company Plan to join in America MAGIC SHOW	Oct., 2012	

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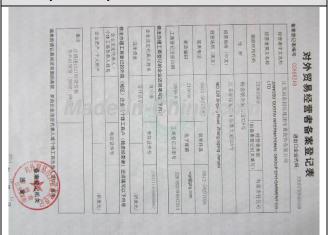
Part H: Photos

Section 1: Photos of Documents

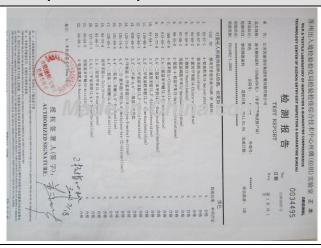
1.1 Photos of Documents

Description: Business License 注册号 320582000007334 称 江苏国泰国际集团帝冀服饰有限公司 住 所 杨舍镇金港大道328号 法定代表人姓名 黄明康 注册资本 1200 i元 (1200 Ce-In-Chile) 收资本 1200万元人民币 公司类型 有限公司 经营范围 成立日期 2000年8月23日

Description: Export License



Description: Test Report



Description: Land Certificate



Description: ISO9001:2008 Certificate



Description: Test Report



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Section 2: Photos of Company

Description: Company Gate



Description: Showroom



Description: Office



Description: Warehouse



-- End of the Report --

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